

— THE —

408

EVENT & OCCASION

SARATOGA SPRINGS



A Private Event Venue in Vibrant Downtown Saratoga Springs

2026 Pricing Guide

July 26

Food & Beverage Minimums



January - March

Weekends & Weekdays - \$3,000

April, July, August & November

Weekends (Friday & Saturday) - \$4,000

Weekdays - \$3,000

Sunday Mornings - \$3,000



May, June, September, October

Weekends (Friday & Saturday) - \$5,000

Weekdays - \$3,000

Sunday Mornings - \$3,000

December

Thursday, Friday, Saturday - \$5,000

Weekdays - \$3,000

Sunday Mornings - \$3,000





Taxes & Fees

1. Sales Tax - 7%
2. Minimum 18% Gratuity
(Based on your final event totals)
3. 20% Event Fee
(The Event Fee is an administrative charge related to all event coordination and management, room set up and break down, and employee management. The Event Fee is not a gratuity or tip and none of the amount collected will be distributed to employees of The 408.)

“I absolutely love hosting my special events with The 408! We have now celebrated both my bridal shower and baby shower at the beautiful space and everything was PERFECT. My guests absolutely loved the decor, food, drinks, and ambiance. It truly is a magical space. And Maria, is phenomenal! She is so responsive, accommodating, and organized. My events were incredible because of her and her team! If you are thinking about having an event at The 408, do not hesitate, you will have the BEST time along with the most special memories. BOOK NOW!!”

~ Leigh

****Book Now to Lock in Prices****

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2026 Wedding Guide

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Welcome to The 408...

Congratulations on your engagement and thank you so much for considering The 408 for your special day! Our elegant yet casual setting, in the heart of downtown Saratoga Springs, is a chic alternative to traditional wedding venues.

Whether you are looking for an intimate ceremony, a modern reception space, or simply celebrating your elopement happily ever after, The 408 has something for you!

With floor to ceiling windows overlooking Broadway, a beautiful bar, walkability to nearby accommodations & night life, in house catering, rooftop access for photos, and an on-site Event Coordinator, The 408 is unlike anything else in the area.

At The 408, our goal is to provide a guided, streamlined, planning experience, as well as a joy-filled celebration that you, your family, and friends will always remember!

Included Services & Amenities

\$3,000 - Ceremony & Reception

\$1,800 - Reception Only

HIGHLIGHTS

- Floor to Ceiling Windows Overlooking Broadway
- Rooftop Access for Couple Portraits (Seasonal/Weather Permitting)
- In House Catering
- Walkability to Various Nearby Accommodations
- Close Proximity to Night Life/After Party Locations
- Event Staff - Event Coordinator, Bartender, Servers
- Tables, Chairs, Flatware, & Glassware Included
- Fully Insured Venue

EVENT COORDINATOR

Our on-site Event Coordinator will begin assisting you approximately one year prior to your wedding day covering a variety of areas including...

- Wedding Day Timeline Creation - building a timeline that will fit your unique needs
- Venue Visits for Guided Room Set Up & Decor Planning
- Vendor Coordination - Ensuring all outside vendors receive the timeline, answering all questions, & directing vendor set up
- Three-Month & One Month Prior Check In Meetings or Phone Calls
- Final Meeting (1-2 Weeks Out)
- Wedding Rehearsal Coordination
- Day Of Coordination - Event Coordinator on site to execute all prior planning, guide you through your ceremony & formalities & to ensure a memorable & successful day!



July 26

Facilities

- 5 Hour (maximum) Venue Rental
- Ceremony Seating
- Up to (8) Round Wood Dining Tables
- Wood Dining Chairs - Formal Seating for (64) guests
- Cocktail Space for Up to (150)
- (7) High Top Tables with barstools
- Lounge Area - Sofas, Arm Chairs, Coffee Tables, Rugs
- Glassware, Utensils, Platewear, & Linens (Black or White)
- AV System - surround sound music, wireless microphone, TVs, & Wifi
- In Venue (same floor) Bathrooms
- Elevator/Handicap Accessibility
- Central Heat & Air-Conditioning
- Adjustable Lighting Throughout
- Coat Room with Hangers
- Easy Access & Set Up for Hired Vendors



Decorations/Set Up

- Ceremony Location Choice - brick wall, windows, or anywhere in the venue that speaks to you!
- 408 Provided Centerpieces - real tea lights & high top table votives
- Various Room Decor in Place - plants, vases, etc.
- Decor Set Up - Most decor items can be dropped off prior and will be set up by the The 408 team (excludes larger items such as ceremony arches).

Wedding Rehearsal (guided by our in house Event Coordinator)

- 1 Hour Rehearsal for the couple, ceremony officiant, bridal party, parents, grandparents or others participating in the ceremony.
- Complimentary Glass of Champagne for all Attendees

Food & Beverage (details below)

- In House Catering with dedicated 408 kitchen
- Variety of full service bar packages available
- Flexible Accommodations for allergies & dietary restrictions
- Customization - Mix & match from our different menus to create a spread all your own!





Client Reviews

“We can't thank Maria, the chef, the bartenders, and all the staff at the 408 enough for all they did to make our wedding at the 408 so perfect and memorable. Maria was truly the best event coordinator I could have asked for! We had several check-ins with Maria throughout the planning process in the months leading up to the wedding, which made me feel reassured that we were in good hands. The day of the wedding, she even set up all of our decorations and flowers. Additionally, she communicated with our other vendors, making the whole day run smoothly. All of our guests commented on how much they loved the food (the halibut and filet mignon were both amazing!) and atmosphere of the 408, including the lighting, the sound system, the size, the orange couches, the beautiful windows looking out over Broadway... It was such a memorable day for all of us!”

~ Meredith & Tim

“If you're in search of an intimate, modern, and contemporary venue for your wedding or special event, I wholeheartedly endorse 408. I echo the sentiments of another reviewer who raved about the venue's aesthetics, the delectable food, the skilled bartender, and the exceptional staff. Maria, the event manager, is a paragon of organization and a breeze to communicate with. She is truly remarkable in her ability to work with you to plan your timeline, and entrusting her with your special day will undoubtedly ensure a seamless and unforgettable experience. Thank you, 408!”

~ Rashad & Justine

“We held our wedding reception at the 408 and cannot speak highly enough about Maria, the 408 staff, and the entire experience. The food and drinks were incredible and the space itself is so gorgeous, we barely needed to do any decor. Loved using the rooftop as well for sunset photos! Highly recommend the 408 for any/all events as ours was an absolute blast and thanks to Maria, zero stress at all!”

~ Jen & Jay

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